



Petach - Tikva

Gentlemen,

At your request, attached is an English translation of:

- 1. The consolidated statements of the financial position of the Company as at December 31, 2019 and 2018.
- 2. The consolidated statements of income for the years ended December 31, 2019, 2018 and 2017.
- 3. Changes in shareholders' equity for the years ended December 31, 2019, 2018 and 2017.
- 4. The consolidated cash flows for the years ended December 31, 2019, 2018 and 2017.
- 5. Segment reporting for the years ended December 31, 2019, 2018 and 2017.

These documents were translated from the original Hebrew financial statement of the company.

For the convenience of the readers the Euro/Dollar/NIS exchange rate at 31.12.2019 is:

1 = 3.456 NIS.

€1 = 3.8782 NIS.

Sincerely yours,

Horavitz Idan Sabo Tevel Cohon Tabach Horowitz Idan Sabo Tevet & Cohen Tabach

Certified Public Accountants (Isr.)

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# Consolidated statements of financial position as at December 31

	December 31		
	2019	2018	
	(Audite	ed)	
A COLUMN	NIS thou	sands	
ASSETS			
Current assets:			
Cash and cash equivalents	25,088	26,165	
Restricted bank deposits	1,030	482	
Trade and income receivables	182,649	213,068	
Other receivables and debit balances	13,090	13,475	
Current tax receivables	3,542	2,464	
Inventory	15,672	20,338	
Total current assets regarding to operating activities	241,071	275,992	
Current assets intended for sale	4,462	17,264	
Total current assets	245,533	293,256	
Non-current assets:			
Investment in associates	27	465	
Trade receivables and loans to others	563	3,452	
Fixed assets	14,977	18,833	
Intangible assets	25,935	25,806	
Other assets	426	351	
Deferred tax	10,515	9,947	
Right-of-use assets	82,469		
Total non-current assets	134,912	58,854	
Total assets	380,445	352,110	

# Consolidated statements of financial position as at December 31

	Decemb	er 31
	2019(*)	2018
	(Audi	
LIABILITIES AND EQUITY	NIS thou	isands
Current liabilities:		
Short-term bank credit and others Short - term lease liabilities	46,564	59,25
Short-term lease natifities Short-term bonds	20,579	
	11,110	11,11
Suppliers, Sub-contractors and Service-providers	53,594	65,10
Advances from customers	13,209	13,40
Other Payables and credit balances	69,687	69,26
PUT option to Minority Interest	-	11,94
Tax liabilities	2,929	3,14
Total current liabilities regarding to operating activities	217,672	233,21
Current liabilities regarding to discontinued operations	842	
Total current liabilities	218,514	233,21
Non-current liabilities:		
Long term loans to banks and others	354	13,09
Long term lease liabilities	62,927	,07.
Bonds	10,900	21,78
Non-current compensation liabilities	13,357	11,744
Deferred tax	858	900
Total non-current liabilities	88,396	47,522
Total liabilities	306,910	280,738
Equity:		
Share Capital	12,936	12 034
Share Premium	28,439	12,936 28,439
Currency translation adjustments	(10,091)	(7,037)
Other hedges	(7,184)	(6,780)
Retained earnings	43,684	36,899
Total equity attiributable to shareholders	67,784	64,457
Total equity attributable to Minority Interest	5,751	6,915
•	3,102	0,713
Total Equity	73,535	71,372
Total liabilities and Equity	380,445	352,110
The notes to the financial statements form an integral part thereof		
Avi Winter Arnon Aharon - Co Chief the board of Directors executive Officer	Gonen Betse	

Approval date of the financial statements: March 24, 2020

Consolidated statements of income for the year ended December 31

	2019(*)	2018(**)	2017(**)
Revenue	564,901	555,422	527,274
Cost of revenue	493,900	482,513	456,570
Gross income	71,001	72,909	70,704
Marketing and sales expenses	3,626	3,962	5,178
Business and development expenses	818	1,660	1,371
Administrative and general expenses	39,965	45,734	45,717
Operating profit before other income, net	26,592	21,553	18,438
Other expenses, net	271	3,812	1,316
Operating profit	26,321	17,741	17,122
Financial expenses	(8,691)	(7,228)	(7,533)
Financial income	584	1,201	1,496
Financial expenses, net	(8,107)	(6,027)	(6,037)
Share in losses of affiliated companies, net		(465)	(24)
ncome before income taxes	18,214	11,249	11,061
ncome taxes expenses	6,681	8,560	5,731
ncome from operating activities	11,533	2,689	5,330
ncome (loss) from discontinued operations	(2,692)	(11,073)	4,306
ncome (loss) for the year	8,841	(8,384)	9,636
ncome from operating activities attributed to:			
Owners of the Company	9,279	921	3,687
Minority interest ncome (loss) from operating activities	2,254	1,768	1,643
income (loss) from discontinued operations	11,533	2,689	5,330
ttributed to:			
Owners of the Company	(2,521)	(11,003)	4,139
Ainority interest	(171)	(70)	167
ncome (loss) from discontinued operations	(2,692)	(11,073)	4,306
Carnings (losses) per share attributable to owners of			
he Company (in NIS): Earnings (deficit) per share from operating activities	0.81	0.08	0.32
Earnings (deficit) per share from discontinued			

# Consolidated statements of comprehensive income for the year ended December 31

	2019	2018	2017
	N	IS Thousands	
Income (loss) for the year	8,841	(8,384)	9,636
Comprehensive Income (loss):			
Items that can be reclassified into profit or loss:			
Reclassification of foreign currency translation differences to statement of income in respect of discontinued foreign operations	-	-	357
Foreign currency translation differences for foreign operations	(3,589)	83	51
Items that cannot be reclassified into profit or losses:			
Actuarial gain on defined benefit plans	227	15	(61)
Comprehensive Income (loss) for the year, net of tax	(3,362)	98	347
Total comprehensive Income (loss) for the year	5,479	(8,286)	9,983
Attributable to:			
Shareholders	3,931	(10,072)	7,944
Minority Interests	1,548	1,786	2,039
Total comprehensive Income (loss) for the year	5,479	(8,286)	9,983

Total capital as of 31 December, 2018	Share-Based Payment	Dividend to non-controlling share holders	Movement in 2018: Profit (losses) for the year	application	Effect of initial application of IFKS15  Balance as of January 1, 2018 after initial	As at January 1, 2018	Total capital as of 31 December, 2019	Share-Based Payment	Dividend to non-controlling share holders	company from non - controlling interests	Profit (losses) for the year  Net acquisition of stocks in consolidated	Movement in 2019:	As at January 1, 2019						
12,936		1	1	12,936		12,936	12,936		,		,	1	12,936		Capital	Share			
28,439		1	ı	28,439		28,439	28,439		•			ı	28,439		Account	Premium	Chara		Capit
(7,037)			(5)	(7,032)		(7,032)	(10,091)		•	1	(3,054)		(7,037)		Reserve	Translation	Cumulativa		Capital attributed to the owners of the company
(6,780)	ı	1	15	(6,795)		(6,795)	(7,184)		1	(631)	227		(6,780)	NIS	Reserve	Other			the owners of t
36,899	299	1	(10,082)	46,682	(2,861)	49,543	43,684	299	•	(272)	0,758	1	36,899	NIS Thousands	Earnings	Retained			ne company
64,457	299	•	(10,072)	74,230	(2,861)	77,091	67,784	299	•	(903)	3,931		64,457		company	the	to the	Attributable	
6,915	,	(1,155)	1,786	6,284	1	6,284	5,751		(2,104)	(608)	1,548		6,915		holders	Share	Non	{	
71,372	299	(1,155)	(8,286)	80,514	(2,861)	83,375	73,535	299	(2,104)	(1,511)	5,479		71,372		Total				

Consolidated statements of changes in equity

Movement in 2017 Profit for the year Dividend to non-controlling share holders Share-Based Payment Total capital as of 31 December 2017	As at January 1, 2017	
12,936	12,936	Share Capital
28,439	28,439	Capital Share Premium Account
179 - - (7,032)	(7,211)	Capital attributed to the owners of the company are Cumulative nium Translation Other Retain ount Reserve Reserve Earni
(61) - - (6,795)	(6,734)	Other Reserve NIS T
7,826 - 480 49,543	41,237	of the company  ner Retained  erve Earnings  NIS Thousands
7,944 - 480 77,091	68,667	Attributable to the owners of the company
2,039 (1,127) - 6,284	5,372	Non Controlling Share holders
9,983 (1,127) 480 83,375	74,039	Total

# LUDAN ENGINEERING CO. LTD Consolidated statements of cash flows for the year ended December 31

	2019	2018	2017
Carlo flame 6		NIS Thousands	
Cash flows from operating activities:			
Cash from operating activities before finance and taxes, net			
(Appendix A)	89,298	26,673	12,967
Interest paid	(4,952)	(6,829)	(6,187)
Interest received	501	575	1,619
Income tax paid Income tax refund	(8,889)	(7,055)	(6,835)
	193	384	1,022
Net cash generated from operating activities	76,151	13,748	2,586
Net cash generated from (used in) discontinued			
operations	(11,486)	(9,255)	3,508
Net cash generated from operating activities	64,665	4,493	6,094
Cash flows from investing activities:			
Withdrawal bank investments, net	(590)	363	1,840
Payment of loans from others	767	-	-
Purchase of fixed assets, net	(2,746)	(5,126)	(4,610)
Purchase of Intangible and other assets, net Loans granted, net	(4,190)	(1,943)	(1,738)
-			2,365
Net cash used in investing activities	(6,759)	(6,706)	(2,143)
Net cash generated from (used in) discontinued			
investing activities	15,721	2,766	(4,218)
Net cash generated from (used in) investing activities	8,962	(3,940)	(6,361)
Cash flows from financing activities:			
Receipt of long term loans from banks and others	-	8,739	_
Payment of long term loans to banks and others	(7,314)	(12,559)	(8,587)
Payables repayment obligation for the acquisition of rights in subsidiary	•	-	(2,365)
Payment of lease liability	(26,299)	_	(2,505)
Proceeds from issuance of Bonds	(11,110)	(11,110)	(5,555)
Dividends to minority interests in subsidiaries	(2,104)		
Stock acquisition from non – controlling interests	•	(1,155)	(1,127)
Short term credit changes	(1,511)	-	-
Payment of PUT option liability to non – controlling	(14,621)	13,401	10,058
interests at consolidated company	(11 0/15)	_	
Net cash used in financing activities	(11,945)	(2,684)	77.57.0
Net cash generated from discontinued financing	(14,704)	(2,004)	(7,576)
activities	_	707	1 414
Net cash used in financing activities	(74.004)	786	1,414
	(74,904)	(1,898)	(6,162)
Translation differences in respect of overseas units	200	(791)	(93)
Decrease in cash and cash equivalents	(1,077)	(2,136)	(6,522)
Cash and cash equivalents at the beginning of the year	26,165	28,301	34,823
Cash and cash equivalents at the end of year	25,088	26,165	28,301
The notes to the financial statements form an integral part tl	nereof		

# LUDAN ENGINEERING CO. LTD Appendices to the consolidated statements of cash flows for the year ended December 31

# Appendix A. Cash derived from (used in) operating activities before finance and taxes:

	2019	2018	2017
		NIS Thousand	
Profit (losses) for the year	11,533	2,689	5,330
Income and expenses not affecting cash flows:			
Partial share of losses in of affiliated companies	-	465	24
Depreciation and amortization	33,691	9,244	8,419
Impairment of assets, net	467	3,819	1,364
Cost of share-based payment	299	299	480
Income taxes	6,681	8,560	5,731
Profit from sale of associate	(196)	-	-
Income (loss) from sale of fixed assets, net	-	(7)	(48)
Increase (decrease) in employee benefits liabilities, net	1,909	(1,611)	211
Financial expenses, net	6,954	6,322	4,503
,	61,338	29,780	26,014
Changes in operating assets and liabilities:			
Decrease (increase) in Trade and income receivables	20,286	(12,727)	(6,699)
Decrease (increase) in Other receivables and debit balances	(4,089)	5,294	(6,801)
Decrease (increase) in Inventory	4,668	1,627	(5,281)
Increase (decrease) in Suppliers, Sub-contractors and	1,000	1,027	(5,201)
service-providers	(112)	7,919	(2,062)
Increase (decrease) in Advances from customers	1,784	3,044	(2,501)
Increase (decrease) in Other Payables	5,423	(8,264)	10,297
	27,960	(3,107)	(13,047)
Cash derived from operating activity before finance and taxes, net	89,298	26,673	12,967
Appendix B – Major noncash operations: Right of use assets	107,655		
Lease liabilities			
Mondo intollinos	107,655		_

### Segment reporting

The reporting format of the Group in accordance with the implementation of the "management approach", as defined by IFRS 8, is depending on the reporting format operating decision makers for allocating resources and assessing performance of the segments.

# A. The group consists of the following main business segments:

#### (1) Engineering Services

The Group provides engineering and operations management group projects in Israel and worldwide, through professional engineering and technical staff.

Engineering services provided through the establishment of industrial projects (mainly the construction of industrial plants manufacturing facilities) are services management, design, procurement and construction.

The Group also currently provides engineering services through the company's human resources available to the customers for limited periods.

In addition, the Group provides engineering services in the form of Turn-Key projects, whereby they are responsible for the total of all stages of the project.

### (2) Software and Control Services

The Group, through its subsidiaries Symcotech and Ludan System and Control, develops and manufactures automated test systems, computerized ticketing systems and access control in the area of public transportation.

The group also provides software services, including marketing software products and their application for the client. It also specializes in instrumentation and control systems used for command and control of the operation of enterprises, mainly in process industries.

#### (3) Energy and Environment

The Group, through Ludan Technologies, operates all group activities in environmental and energy in the country and abroad. Activity involves industrial wastewater technology solutions, consulting and implementation of land rehabilitation and groundwater, invasion gas treatment and contaminated waste water treatment.

As of the second half of 2018, the company began to re-organize the Group's renewable energy operations in Western Europe (hereinafter: the "biogas") and decided to close the renewable energy operations, which means discontinuing the activities of its subsidiaries abroad who were engaged in the initiating and developing renewable energy projects, as well as carrying out construction projects and providing maintenance and operating services for such projects, as well as selling the company's holdings (through a franchise through subsidiaries) biogas facilities in the Netherlands.

Renewable energy activities were a major and significant part of the energy and environmental sector activities, one of the three operating segments reported by the company by the end of 2018 (inclusive). Following the cessation of renewable energy activities, this sector remains active at the Israeli environment, which it's scale is not essential and with accordance to the engineering activities in Israel. Therefore, as of the beginning of 2019, the environmental activity in Israel is under operational engineering in Israel.

Accordingly, as of the financial statements for the quarter ended March 31, 2019, the Company stopped reporting separately on energy and environmental sectors.

The renewable energy activities are presented in these reports as discontinued operations, and are reported accordingly. The results of environmental activities in Israel for the year ended December 31, 2019 are included and reported under the results of the engineering activity segment. Comparison data for previous periods were reclassified accordingly.

# LUDAN ENGINEERING CO. LTD Notes to Financial Statements

### Segment reporting - continued

- **B.** The results of the business segments include the segment's revenues and costs and expenses relating directly to each segment. Joint expenses are reasonably allocated to segments.
- C. Segment assets include all operating assets used by a segment and consist mainly of cash and cash equivalents, accounts receivable, inventory and fixed assets. Segment liabilities include all operating liabilities and mainly include commitment to suppliers, payables to banks and liabilities for employee severance benefits.
- **D.** The segment results include transfers between segments. Transfers are recorded in accordance with the agreed transfer prices and are eliminated in the consolidated financial statements.

### E. Segment data

	For t	he year ended Dec	cember 31, 2019	
	Engineering Department	Software and Control Department	Reconciliations	Total
		NIS thousa	nds	
Revenues from Israelis external customers Revenues from abroad external	132,556	149,250	~	281,806
customers	283,095	-		283,095
Inter-segment transfers	6,865	141	(7,006)	=======================================
	422,516	149,391	(7,006)	564,901
Segment results in Israel Segment results abroad	4,380 14,579	3,743	890	9,013
Segment results	21,959	3,743	890	17,579 26,592
Other expenses, net	196	(467)	-	(271)
Financial expenses, net not allocated				(8,107)
Income taxes expenses				(6,681)
Loss from discontinued operation				(2,692)
Profit for the year				8,841

# LUDAN ENGINEERING CO. LTD Notes to Financial Statements

### Segment reporting - continued

#### E. Segment data - continued

For the year ended December 31, 2018 (\*) Software Engineering and Control Department Department Reconciliations Total NIS thousands Revenues from Israelis external customers 133,740 137,972 271,712 Revenues from abroad external customers 283,710 283,710 Intersegment transfers 9,780 758 (10,538)427,230 138,730 (10,538)555,422 Segment results in Israel 8,266 (582)563 8,274 Segment results abroad 13,306 13,306 Segment results 21,572 (582) 563 21,553 Other expenses, net (595)(3,217)(3,812)Financial expenses, net not allocated (6,027) Income taxes expenses (8,560) Share of profit of associates (465)Loss from discontinued operations (11,073)Losses for the year (8,384)

<sup>(\*)</sup> Restated – see note 3.

# LUDAN ENGINEERING CO. LTD Notes to Financial Statements

### Segment reporting - continued

### E. Segment data - continued:

For the year ended December 31, 2017(\*) Software Engineering and Control Reconciliatio Department Department ns Total NIS thousands Revenues from Israelis external customers 122,213 142,306 264,519 Revenues from abroad external customers 262,755 262,755 Inter segment transfers 5,892 405 (6,297) 390,860 142,711 (6,297)527,274 Segment results in Israel (3,143)10,292 (1,442)5,706 Segment results abroad 12,732 12,732 Segment results 9,588 10,292 (1,442)18,438 Other expenses, net (601)(715)(1,316)Financial expenses, net not allocated (6,037)Income taxes expenses (5,731)Share of profit of associates (24)Loss from discontinued operations (4,306)Profit for the year 9,636

<sup>(\*)</sup> Restated – see note 3.

# **LUDAN ENGINEERING CO. LTD Notes to Financial Statements**

## Segment reporting - continued

## E. Segment data - continued:

		December 31, 2019	
	Engineering Department	Software and Control Department NIS thousands	Total
Segment assets	238,130	139,034	377,164
Joint assets that are not allocated			3,281
Total consolidated assets		1.0	380,445
Segment liabilities	200,614	104,213	304,827
Joint liabilities that are not allocated			2,083
Total consolidated liabilities			306,910
Capital investment Joint capital investment that are not allocated	3,280	3,656	6,936
			6,936
Sale of investments and investments returns.	(553)		(553)
Depreciation and amortization  Joint depreciation and amortization	5,536	2,862	8,398
that are not allocated			25,293
		:0	33,691
		_	

# **LUDAN ENGINEERING CO. LTD Notes to Financial Statements**

## Segment reporting - continued

## E. Segment data - continued:

<u></u>	December 31, 2018				
	Engineering Department N	Software and Control Department IS thousands	Total		
Segment assets	207,914	140,816	348,730		
Joint assets that are not allocated			3,380		
Total consolidated assets		9	352,110		
Segment liabilities Joint liabilities that are not allocated Total consolidated liabilities	172,672	105,970	278,642 2,096 280,738		
Capital investment Joint capital investment that are not allocated	5,771	2,928	8,699		
anocated		e e	8,699		
Depreciation and amortization	(4,190)		(4,190)		
Impairment of assets, net Joint depreciation and amortization that	6,193	2,987	9,180		
are not allocated			64		
			9,244		

### **Notes to Financial Statements**

### Segment reporting - continued

## F. Geographic regions

The Group operates to main geographical areas, as follows:

- 1. Israel.
- 2. Western Europe.
- 3. Eastern Europe.

Following is a summary of data to geographic areas:

	Sales re	Sales revenue by geographic market			
	2019	2018	2017		
		NIS thousands			
Israel	279,963	271,222	264,519		
Western Europe	263,982	262,068	242,271		
Eastern Europe	20,956	22,132	20,484		
	564,901	555,422	527,274		

	Segment assets  December 31		Capital investment  December 31	
	2019	2018	2019	2018
	NIS thousands			
Israel	277,876	230,242	4,526	4,393
Western Europe	92,895	110,956	1,920	4,105
Eastern Europe	9,674	10,912	490	200
	380,445	352,110	6,936	8,699